



2011 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES SOUTHWESTERN HOSPITAL EXCERPTS

Making health care information transparent to the public helps consumers and businesses make better health care decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's **2011 Industry Report: Virginia Hospitals and Nursing Facilities**. Designed for businesses and large purchasers, the report also contains important information for consumers on how much hospitals are paid, charity care, staffing levels and profit margins. This is the third year of the new Composite Efficiency and Productivity Score, an overall ranking of hospitals based on ten cost, utilization and efficiency measures. All indicators are on the web at www.vhi.org or in the easy-to-use files on the CD found in the publication.

	Tax Status	CEP Score	Dollars Paid Per Admission	Hours Per Admission	Total Margin	Charity Care
Southwestern Virginia Hospitals						
Bedford Memorial Hospital	NP	3.1	\$8,695	123	8.70%	22.77%
Buchanan General Hospital	NP	3.2	\$8,016	120	2.32%	14.72%
Carilion Franklin Memorial Hospital	NP	2.7	\$7,047	111	-7.87%	21.91%
Carilion Medical Center	NP	3.0	\$10,920	158	2.67%	11.19%
Carilion New River Valley Medical Center	NP	3.2	\$9,473	122	5.36%	11.72%
Carilion Tazewell Community Hospital	NP	2.6	\$5,367	111	-46.06%	16.06%
Centra Health	NP	2.9	\$9,466	123	8.38%	10.14%
Clinch Valley Medical Center	P	2.9	\$7,889	89	4.16%	16.79%
Danville Regional Medical Center	P	2.8	\$9,111	111	-2.13%	16.61%
Johnston Memorial Hospital	NP	2.8	\$7,800	94	7.55%	3.05%
Lee Regional Medical Center	NP	2.1	\$5,814	75	-3.14%	13.18%
LewisGale Hospital - Alleghany	P	2.7	\$8,405	103	10.15%	13.93%
LewisGale Hospital Montgomery	P	1.9	\$8,998	76	15.51%	22.97%
LewisGale Medical Center	P	2.1	\$9,287	83	12.45%	17.74%
Memorial Hospital of Martinsville & Henry County	P	3.0	\$9,282	103	6.47%	22.38%
Mountain View Regional Medical Center	NP	2.0	\$5,134	82	-20.07%	9.32%
Norton Community Hospital	NP	2.5	\$6,594	114	3.94%	4.08%
Pulaski Community Hospital	P	2.2	\$6,483	74	-3.38%	10.59%
Russell County Medical Center	NP	3.8	\$8,051	143	-15.73%	1.56%
Smyth County Community Hospital	NP	3.5	\$7,663	125	-9.94%	2.66%
Twin County Regional Hospital	NP	3.6	\$9,045	152	-2.97%	13.59%
Wellmont Lonesome Pine Hospital	NP	1.8	\$5,339	63	-0.66%	12.31%
Wythe County Community Hospital	P	2.0	\$6,717	73	-3.34%	17.50%
Regional Medians			\$8,016	111	2.32%	13.59%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Composite Efficiency and Productivity Score –The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5.

Dollars Paid Per Admission - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

Hours Per Admission - The average number of hours the hospital paid to employees or an agency per adjusted admission. An adjustment is made for outpatient care and patient severity of illness. The desired direction is toward a lower score.

Total Margin (%) – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

Charity Care (%) - Charity Care, Bad Debt and Taxes - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.